

A MACHINE'S VALUE

STARTS AT THE BEGINNING

EXCELLENCE IS CONSISTENT



THE INITIAL CONTACT

Support teams are available to answer incoming questions.



CUSTOM QUOTE

A Regional Sales Manager or Dealer will be assigned to your request based on your region, and a Product Specialist will generate a custom quote.



THE INITIAL CONTACT

The Regional Sales Manager or Dealer will visit your facility to discuss your needs and to determine what type of machine will work best for your application.

FACTORS FOR CONSIDERATION:



ELECTRICAL PLACEMENT



SAFETY PROCEDURES



MESUREMENTS



ON-SITE SURVEY

MACHINE ORDERING PROCESS



THE QUOTE

After the worksite is evaluated, a custom machine quote is prepared. Engineering drawings are dependent on customer needs. Common items included in quote: building site, dimensions of machine, related equipment.

Once the quote is approved by the customer your custom machine is put into motion.

YOUR PRODUCT SPECIALIST HELPS YOU THROUGH THE ENTIRE ORDER PROCESS:

- ✓ Receiving purchase order
- ✓ Invoicing for down payment
- ✓ Submitting order for entry paperwork
- ✓ Determining ship date
- ✓ Finalizing records and sending receipts
- ✓ Providing freight quotes

BUILDING STARTS HERE



SCHEDULING PARTS DELIVERY

The project is integrated into the management system and becomes accessible across all involved departments. Each department determines the parts needed to build the machine and schedules them for delivery.

ASSEMBLING THE MACHINE

- ✓ Manufacturing Steel Parts
- ✓ Assembling Steel Parts + Electrical
- ✓ Machining
- ✓ Welding
- ✓ Painting
- ✓ Assembly by Factory Technician



TESTING THE MACHINE

After assembly, the machine is tested in-house to ensure that it runs properly and at maximum capacity.

INSPECTION AND TRAINING



SHIPPING

Each custom machine goes through a final inspection to ensure the machine is fully operational. Once inspection is passed, the machine is packed and then shipped.



MACHINE OPERATION TRAINING

Preliminary operator and programmer training is offered prior to shipping equipment. Detailed operation and maintenance training is provided on-site after installation. Upon completion, your operators will have the skills and confidence to operate the machine in a productive and safe manner.

INSTALLATION FIELD SERVICE TECHNICIANS:



Preinstallation and installation checklists are used to ensure all installations are safe and consistent.



Machines that are properly installed have less downtime in production and require less maintenance.



Installation time of gantry and unitized machines depends on machine size, options ordered and rail length.

MAINTAINING MACHINE LONGEVITY



MAINTENANCE

Prevent small issues from turning into potential problems. Service teams are here to assist you throughout the lifespan of your machine. Maintenance on all machinery is important to keep it operating at its fullest potential.

PREVENTIVE MAINTENANCE AGREEMENTS INCLUDE:



**CALIBRATIONS, TUNE-UPS
AND ALIGNMENTS**



**IDENTIFICATION AND
REPLACEMENT**



**MACHINE COMPONENT
INSPECTION**



**CLEANING AND WIPING
DOWN MACHINE**



**OBSERVING AND VERIFYING
PROPER MACHINE OPERATION**



**RECOMMENDED
MAINTENANCE**



MADE IN THE USA